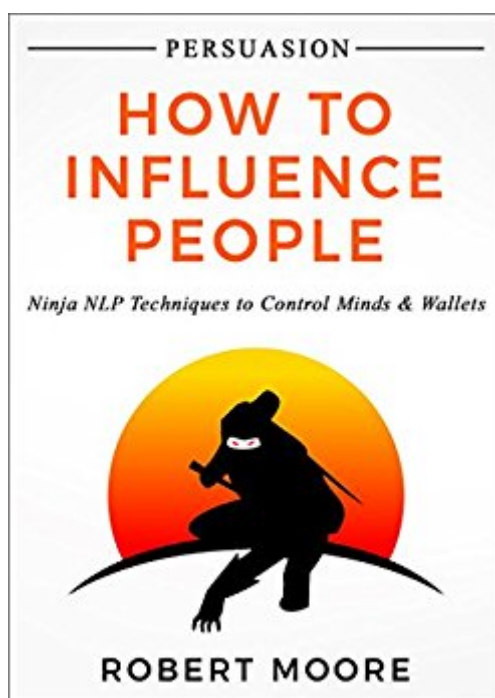


The book was found

Persuasion: How To Influence People - Ninja NLP Techniques To Control Minds & Wallets (Persuasion, Influence)



Synopsis

How To Get Their Wallets & With a Smile On Their Faces! If you have evil intentions, please leave this page and don't read below! Quick question: imagine what it would be like to be able to influence ANYONE. Not just to have them tolerate your ideas, but be really moved by them. How does it feel? Well, that's exactly the purpose of this book: to give you a series of ideas, strategies, and techniques that you can use immediately to get people on your side, and easily get them to agree with you. Inside this book, you will learn: How to change your life and overcome the things that are holding you back: no more phobias, depression, bad habits, learning disorders! New ways to control your thoughts, feelings, and actions so that you can effortlessly attract hot girls and double your income! How to control people minds and behaviors: they will finally do what you want, without any kind of resentment! Field-tested NLP techniques that will give you a critical edge over your competition! How to engage buyers' emotions to increase their receptiveness to you and your products. How to defend yourself, your best friends and your family from greedy salespeople!... and much more! Some people appear more gifted than others. NLP, one of the fastest growing developments in applied psychology, describes in simple terms what they do differently, and enables you to learn these patterns of excellence. Just think what this would mean for your career, your work, your relationships... How much more successful would you be if you had this true power of persuasion?. This book immediately gets down to brass tacks, showing you exactly what to do, how to do it, and why. Plus, it's easy. It's not long, you can read it in an afternoon. And you'll immediately get the entire methodology used by the greatest NLP experts to change minds, behaviors and actions. You can easily learn and apply these techniques in your own business, career or social life. It's time to get what you want and deserve!

Book Information

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Customer Reviews

The mind controlling techniques shared in this book is basically used by most leaders in making the best out of their subordinates or followers. The book also has the persuasion ways of making it possible to influence your target in the best way possible.

Great book

This book was recommended by a law school professor in a Legal Negotiation class, so I purchased it used and it arrived within a week. At one cent plus shipping, it was a great value for a book in very good condition. The theme of the book is what the author identifies as six principles of ethical persuasion: reciprocity, scarcity, liking, authority, social proof, and commitment/consistency, with a chapter on each. This book makes a nice companion to Korobkin's "Negotiation Theory and Strategy" in where that author discusses many of these same concepts in much less depth. Whether wanting to supplement a more in-depth academic study or merely looking for tips as an influencer, salesperson, or consumer, this is a great reference.

We are influencing people to convert. And influence is really about psychology. You are understanding how the mind works. It involves shaping the way people feel and think. After reading the entire book, I've learned a lot. The author shared tips and strategies which seems so effective. I recommend this book coz it's worth to read.

This is a good read about the power of persuasion and influence and it is a useful skill for us that we can use. The knowledge it shares was very interesting and I would like to know more about it. I tried doing the simple steps towards my prospective clients to see how I will do and it seemed to work.

It's not perfect but I see the difference and I just need a lot more practice with this.

I've read several books on this subject and this one is written with a different style that appears to be less theory and thus more practical, its very readable too of course. Its a good quick book to break into the topic NLP as well as add some new angles to it. Worth a read.

We received our copy of Ninja! today. My son and I read it at least four times in a row and then once more right before bed. He absolutely loves it! Thank you Mr. Robert.

Persuasion nowadays is a needed skill especially in the workplace. This book has a lot to tell about the topic and I'm reading this one again to ensure that I take all the learnings to heart. Looking forward to getting my point across and making my colleagues act on my suggestion.

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